

BUSINESS NEWS November-December 2016

"Building Our Community By Making Business Strong"



Tues., Nov. 8, 2016 5 to 7 p.m. Parrett Mountain Cellars/ Rallison Cellars 17404 S.W. Parrett Mtn. Rd. Sherwood

> R.S.V.P. by Friday, Nov. 4 503-538-2014

Tues., Dec. 13, 2016 5 to 7 p.m. **Chamber Christmas Party Duck Pond Cellars** 23145 Hwy 99W, Dundee

> R.S.V.P. by Friday, December 9 503-538-2014

\$5 members. \$10 general public

Wine on Tuesday features wine, appetizers, music and door prizes from 5 to 7 pm on the second Tuesday of each month. The popular social event is an enjoyable AND effective way to network and make connections to strengthen your business.

Chehalem Valley Chamber of Commerce

2119 Portland Rd. Newberg, OR 97132 503.538.2014

New Class of Leadership Newberg Kicks Off

Leadership Newberg's newest cohort kicked off with 15 participants. Last month they enjoyed a team building session at Camp Tilikum to help them bond as a group while pushing their comfort zone through activities like walking across a log suspended 35 feet above the ground

while in a harness and climbing a 65 foot tree and zip lining across the water. Their second session gave the opportunity to learn about city and county government with visits to the Fire Department, Police Station, City Hall and a visit to the Dundee Bypass construction site.

This year they will participate in all of the monthly programs and next year they will exercise leadership skills by planning the programs for the following year's participants. The Class of 2016-2018 includes Brad Allen, City of Newberg; Angel Aguiar Jr, First Federal; Bill Carnes, Lewis Audio Video; Karla Erovick, Chehalem Valley Chamber; Antoinette Gratteri, Lewis Audio Video; Andy Heisler, Newberg Christian Church; Sara (Hill) Davidson, Premier Community Bank; Bonnie McCulley, Providence Medical Center; Jaemie Mesneak, A-dec Inc.; Travis Morgan, A-dec Inc.; Esther Provost, A-dec Inc.; Ronnie



Vostinak, Chehalem Counseling Center; Dan Wilson, City of Newberg; and Bob Woodruff, Newberg School District.

The time



to defeat Measure 97 is now

Oregonians are now voting on one of the most important issues to ever hit our state—Measure 97, the \$6 billion tax on sales of goods and services in Oregon.

We need to keep the momentum to be sure that every NO vote on Measure 97 is counted on Election Day to defeat this \$6 billion tax on sales of goods and services in Oregon.

We're urging everyone to take steps to do everything possible to turn out every NO vote.

- Be sure your NO vote and every NO voter you know gets counted. The NO on 97 website has information about voting procedures and official drop box locations.
- Share that you're voting NO on Measure 97. The NO on 97 website has images and tools to use your social media pages to remind others to vote NO. And be sure to like the campaign Facebook page and follow on Twitter to share daily updates from the campaign.
- Stay active through Election Day by volunteering with the NO on 97 campaign. There are many ways to help. Even if you have only a small amount of time to give, contact the campaign at info@defeat97.com to request resources or to volunteer.
 - Visit the NO on 97 website to grab fact sheets, printable flyers, and other materials to distribute. Why are we working so hard to defeat Measure 97?

(continued on page 2)



Leadership Newberg & Community Awards



Community Awards Banquet Columbia

TITLE SPONSORS

The Chehalem Valley Chamber of Commerce would like to acknowledge the special investment of the following Title Sponsors of our events

Political Forums and Breakfast for Champions



Golf Tournament





throughout 2016 —

"Happy Fall Everyone!" CHAIRMAN'S MESSAGE



Betty Vergets Board Chair

This month I'm excited to share with you an exciting program that students at Newberg High school are currently participating in this year. The Chamber is involved through our Workforce Development Committee. This committee is focused on the development of our local employment base and technical training for various industry sectors to help broaden the technical skill base for immediate and future employment in the trade, manufacturing and technical industries. One of these programs is the World of Speed, located in Wilsonville, OR. This program specifically targets the automotive repair industry and the Chehalem Valley Chamber along with the Newberg Education Foundation, both Noon and Early Bird Rotary Foundations, Newberg School District and a number of local businesses and stakeholders, were able to partner with the World of Speed.

Many high schools lack the facilities and resources to host an automotive education program, so World of Speed and its partners are filling this gap. In Oregon, high schools have drastically reduced automotive education programs. In 1995, 80 out of 500 Oregon high schools had automotive shop classes. Today that number is down to 41 with some type of automotive program. Districts have cut their support of these programs as they have become more expensive because of the space and equipment now involved. Consequently, students who are not college-bound, miss out on the opportunity to learn a skilled trade. Many drop out

Chairman's Message continued on page 3.

Chamber News

City Volunteers needed

Transient Lodging Tax Ad Hoc Committee - 12 openings for terms of at least two years

The city of Newberg is seeking applications from citizens to serve on the Transient Lodging Tax Ad Hoc Committee. Representatives are being sought from the tourism, hospitality, business, catering and other related functions such as Airbnb/Vacation Rentals by Owners (VRBOs) as well as the public at large for this committee. This is an opportunity to serve and be part of the decision-making team governing your community. The Committee's role will be to solicit tourism related facility projects, review proposals and make recommendations to the City Council. The group would also make recommendations on the small grant program to the City Council. Appointments are planned for the City Council meeting on December 5 and terms would last at least two years.

During the two-year program the Ad Hoc committee continues the discussion of an organizational model on how to administer TLT funds to implement the Newberg Strategic Tourism Plan. The Committee will also work with the Chehalem Valley Chamber of Commerce on discussions about additional services such as community tours (known as FAM's), Marketing and Destination Development.

Applicants must be either Newberg residents or Newberg business owners. Applications are available on the city's website at https://www.newbergoregon.gov/citycouncil/ or from the City Recorder's Office at city hall (414 E. 1st Street), and may be submitted via mail or email (cityrecorder@newbergoregon.gov) by Nov 10. For more information, please contact City Recorder Sue Ryan at (503) 537-1283.

Buy Local Program

The buy local committee has met several times after their initial session with Ashley Lippard Designs to flesh out a Newberg-Dundee Buy Local campaign. Just this past week, "Independently Owned and Operated" window clings were printed by Dormer's and test-marketed in different locations around town. After collecting input from various merchants, the Chamber will be providing the first versions of these window cling signs to merchants throughout Newberg and Dundee. And, work is underway for a branded map of Newberg-Dundee that merchants can use to help recommend and direct their customers to other local merchants as well as help with social media marketing. Stay tuned and shop local!

Measure 97 (continued from page 1)

Because the backers of Measure 97 don't want voters to know the truth: Measure 97 is a tax on total sales – not profits – that would increase costs for products and services that all Oregon businesses and consumers buy, everything from food, gasoline, utilities, phone service, cable TV and internet, to insurance, medicine and healthcare.

Measure 97 is just a tricky way of creating a stealth sales tax that would cost a typical Oregon family more than \$600 per year and with no guarantee where that money would go. Even the Legislative Counsel has stated the legislature can spend the money "any way it chooses".

Measure 97 is a badly designed tax on sales that would do tremendous harm to Oregon small businesses and consumers.

We need your help now more than ever to spread the message about Measure 97's costly and damaging tax on sales and help us defeat it by November 8.

Most importantly, vote NO and vote now. Tell your friends, colleague and neighbors to do the same.

Every vote matters and every vote will make the difference this election.



Sincerely, Sheryl Kelsh, President/CEO Chehalem Valley Chamber of Commerce



Member News & Events

SCORE offers FREE, confidential mentoring/counseling services



Looking to start your own business? Need to improve your current business or expand your business?

SCORE is a non-profit organization in existence since 1964. SCORE's more than 10,000 working and retired business professionals have provided FREE mentorship and counsel to over 10 million entrepreneurs in starting and growing America's small businesses. The SCORE network of volunteers delivers expert advice to businesses tailored to the local community's specific business needs and challenges - for FREE!

SCORE mentors have industry experience in a variety of fields. They understand the needs and challenges of managing successful businesses because they've experienced them too. Most have owned their own businesses or served in management positions. SCORE mentors are there for the life of a small business from creating and evaluating business plans to purchasing equipment, leasing real estate, franchising, even selling and exiting.

SCORE offers valuable business mentoring services online at www.salemscore.org. The website's content has grown to provide visitors with easy access to business information resources. Online mentoring provides fast, free and confidential advice from dedicated, experienced mentors via email. Call 1-503-370-2896 or visit www.salem.score.org.



The ABC's Of Eviction Workshop

November 30 from 7-8:30 p.m. 225 N.E. Adams St., McMinnville





The Family Advocacy Support Team (FAST), a program of the Chehalem Counseling Center, is offering an Eviction Workshop presented by Chehalem Property Management on November 30, from 7 - 8:30 p.m. at 225 N.E. Adams St. in McMinnville. The workshop is open to the public and features speakers Shannon Eoff, Licensed Property Manager/Owner, Rich Brown, Attorney at Brown, Tarlow, Bridges, & Palmer, PC, Mandy Gawf, Client Services Coordinator at Yamhill County Action Partnership, and Jay Jaeger, Housing Specialist at the Housing Authority of Yamhill County. The speakers will present tips on how to avoid an eviction and better understand the eviction process. Please RSVP by contacting Tim

Walkley at 971-261-0770 or twalkley@

cyfs.net.



Steve Saxton , President

Steve@BravuraCellars.com







CHAIRMAN'S MESSAGE

(continued from page 2)

due to lack of interest in core academic subjects, and most students, even those who are college bound, miss out on the chance to see real life applications of math and science they are learning in the

Why is this program important? A serious shortage of skilled auto mechanics exists right now in the United States. Oregon's automotive industry is in dire need of qualified skilled employees at all levels. Lack of emphasis on applied skills in high school, including auto mechanics, is leading to skilled worker shortages in the automotive field. Long-term, the country's ability to innovate and lead the automotive industry depends on equipping the next generation of skilled auto workers with the right training to take on the challenges

The Chamber saw this program as a way to stimulate a new CTE (Career Technical Education) channel at Newberg High School that will allow 25 students to participate for a full year in the World of Speed program and upon successful completion, they will walk away with baseline certification, college credits and several avenues for networking in the general automotive industry. The students will have immediate employable trade skills to take to the local marketplace, so it's a win-win

On another level, this program will help to encourage these selected students develop confidence and one-on-one relationships with mentors and trainers that can provide real world expertise and insight. All of this with the end goal to develop employable skills, improve overall graduation rates at Newberg High School and provide viable candidates to enhance our community and local workforce development.

One of my colleagues said it best, "the collaboration from all of these groups was the best part, as it's just another way we are bringing the community together and shaping the future of Newberg and the surrounding area." I couldn't agree more!

Greeters is a continental breakfast for members and guests that offers visibility, education and support.

GREETERS — NOVEMBER

8 to 9 a.m.

All locations in Newberg unless otherwise noted.

Friday, November 4 Valley Repertory Theatre

415 E. Sheridan St. (Chehalem Cultural Center lobby)

Host: Dawn Geier **Phone:** 971-832-9202

Friday, November 11 Bon Appétit Catering

GFU Canyon Commons Dining 1400 E. North St.

Host: Denny Lawrence Phone: 503-554-2500

Friday, November 18 Chamber Ambassadors

Chehalem Valley Chamber 2119 Portland Rd.

Host: Teri Council Phone: 503-538-2104

Friday, November 25 No Greeters

If you would like to host Greeters in 2017 please contact Patty at the Chamber Office at 503-538-2014.

Member News & Events

Holiday Blanket & Book Drive

December 1-15 ~ First Federal

First Federal is partnering with Yamhill Community Action Partnership again this year to make the winter warmer for everyone in our community. Donations of new and gently used (clean) blankets and children's books will be accepted at the Newberg Branch (and all First Federal locations) between December 1 and 15 and will be distributed by YCAP in December. Last year First Federal delivered over 350 blankets and 600 books to YCAP to distribute to Yamhill County families in time for Christmas.

For more information, call Pam Watts at 503-435-3214 or pwatts@firstfedweb.com.





Wine Country Thanksgiving

Chehalem Valley wineries are celebrating 50 years since the first Pinot noir vines were planted here in 1965. In the past half century,

a handful of pioneering families have grown to more than 400 wineries producing some of the world's best Pinot noir.

Round up your friends and relatives on Thanksgiving weekend and go wine tasting during one of their biggest annual events! 'Tis the season for delicious wines and holiday festivities. More than 150 wineries throughout the valley are throwing open their doors to you for special tastings, live music, food pairings, holiday discounts and more. Each winery celebrates the weekend with its own flair — join the tradition! Note: winery hours vary. Please consult individual wineries before visiting.

Need a location for a holiday event?

WINDROSE CONFERENCE & MEETING CENTER offers an alternative for family or company events in a private, off site location here in Newberg. Consider having it at Windrose Conference and Meeting Center! Our Conference and Meeting Center offers two fully decorated floors for Christmas including real Christmas tree, poinsettias, lights, music, and even mistletoe. Outdoor lights also to show you the way to fun. Enjoy the aromas of hot spiced cider mixed with the fresh scent of grand fir. Facility can accommodate up to 50 people for sit down dinner. Make your holiday a lasting memory and book your event at Windrose today. Also consider us for additional business meetings, anniversaries, rehearsal dinners, retreats, and weddings.

Windrose Conference and Meeting Center, 809 W. First St., Newberg, OR 97132, 503-701-7273, lynn@windrosecenter.com, www.windrosecenter.com.

Willamette Cares Food Share

This fall, many Chehalem Valley member wineries are teaming up to provide emergency food for our neighbors in need and funds for ongoing food bank programs. It's our opportunity to share the bounty during the holiday season and to give back to the people of our community. Visit any of the participating wineries with food or funds to contribute. Many wineries are offering special incentives,

raffles or tastings throughout the food share. See www.

willamettewines.com/event/willamette-cares-food-share.



Member News & Events



Newberg Christmas Tree Lighting Joins December 2nd Art Walk



The 33rd Annual Downtown Newberg Tree Lighting will again coincide with the First Friday Art & Wine Walk. Bring the family downtown on December 2 for an evening of fun and festivities. Santa arrives at the Newberg



Public Library on a fire truck and flips the switch on the city's enormous Christmas tree to proclaim the start of the holiday season in Newberg. A kids craft fair and other fun activities will be at the library and unique holiday gifts can be

found at the Cultural Center's Christmas Bazaar. Music and treats are available around the Cultural Center Plaza. Downtown shops will be open for enjoying art, shopping for gifts, wine tasting, and socializing from 5-9 pm.

Lucky Finds Thrift & Gift Shop

Avid thrift store shoppers don't miss out on our 50% off sale Nov 4 - 5! We provide our customers new one-of-a-kind items daily. Check out our great selection of holiday decor. Considered volunteering? Our volunteers provide customer service, sort, stock, and display merchandise. Students have an opportunity to prepare for the work force in a retail setting through the "My First Job" program hosted by Lucky Finds. All donations are tax deductible. Drop off donations Mon - Sat, 10:30 am - 5:30 pm, at 619 E. Hancock Street in Newberg, 971-264-4150. If it's a large donation, we'll have a truck pick it up. Our passion is to create funding for important programs that bring hope and healing to children and families. Lucky Finds Thrift & Gift Shop is a program of Chehalem Youth & Family Services.

7th Annual Ladies Night Out

Thurs., Nov. 3, 6 - 9 p.m. **ACE** Hardware, 2100 Portland Rd.

It's that time of year again! Ladies Night at Newberg Ace Hardware! Kick off the Holiday Season with our 7th annual Ladies Only special Red Carpet event! Join us for the fun & enjoy appetizers, wine, drawings, and music & of course our storewide sale! Free goody bags to the first 150 women! This is a 21 and over event.

Sample Freshly Milled Olive Oil at the Olio Nuovo Festival

Nov. 18, 19 & 20 • 10 a.m. - 4 p.m.

Oregon Olive Mill, 5510 NE Breyman Orchards Rd., Dayton

Come celebrate the completion of 2016's olive milling at the 8th annual Olio Nuovo Festival. This is your first chance to taste and purchase this season's fresh, unfiltered extra virgin olive oil. We will pair our olive oil with seasonal appetizers and Durant Vineyards estate wines. Join us for daily tours of our Oliotecca and live Italian music.

Chehalem Valley Innovation Accelerator

Your Chamber is launching a technology-focused business accelerator to help entrepreneurs, start-ups and existing businesses get new products and services to market rapidly. The innovation accelerator provides workspace, high-speed Internet, and connects tenants with industry partners, coaches and investors. In return, tenants who successfully launch their business commit to keeping their business in the Chehalem Valley for 2-3 years. CPRD graciously donated the space, so the accelerator is located at 125 SE Elliott Rd. While we're still finishing-out the space, we have accepted 2 tenants: AriAscend and Fidgetech. And as a part of the finish-out, we've engaged Newberg High School students in Graphic Design I & II classes to help create artwork for the space. The formal opening and ribbon-cutting is scheduled for February 10, 2017. For more information, go to http://chehalemvia.com.

Oregon Truffle Festival

www.oregontrufflefesitval.com

January 20-22:

Newberg and Yamhill Valley wine and truffle country

January 26:

The Joriad North American Truffle Dog Championship

January 27-29:

Eugene and the surrounding countryside

Greeters is a continental breakfast for members and guests that offers visibility, education and support.

GREETERS — **DECEMBER**

8 to 9 a.m.

All locations in Newberg unless otherwise noted.

Friday, December 2 Pulp & Circumstance

117 S. College St.

Host: Jennifer Sitter & Ashley Lippard

Phone: 971-832-8110

Friday, December 9 Rain Dance Marketplace

26355 NE Bell Rd. Host: Celia Austin **Phone:** 503-538-0197

Friday, December 16 **Art Elements Gallery**

604 E. First St. Host: Loni Parrish **Phone:** 503-487-6141

Friday, December 23 No Greeters Merry Christmas!

Friday, December 30 No Greeters Happy New Year!

If you would like to host Greeters in 2017 please contact Patty at the Chamber Office at 503-538-2014.

Get involved – join a Chamber committee.

NOVEMBER MEETINGS & EVENTS

4 Greeters

8 - 9 a.m. Valley Repertory Theatre 415 E. Sheridan St. (Chehalem Cultural Center lobby)

4 First Friday Art Walk

5 - 9 p.m. Downtown Newberg

7 Leadership Newberg (Steering Comm)

Noon - 1 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

8 Board of Directors

4 - 5 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

8 Wine on Tuesday

5 - 7 p.m.

Parrett Mountain Cellars/Rallison Cellars 17404 S.W. Parrett Mtn. Rd., Sherwood

11 Greeters

8 - 9 a.m. Bon Appétit Catering GFU Canyon Commons Dining 1400 E. North St.

15 Leadership Newberg

8 a.m. - 5 p.m. Education Day

17 Member Benefits Workshop

9 - 10 a.m. Chehalem Valley Chamber office 2119 Portland Rd.

17 Ambassadors

12:30 - 1:30 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

18 Greeters

8 - 9 a.m. Chamber Ambassadors Chehalem Valley Chamber office 2119 Portland Rd.

24 Happy Thanksgiving

Chamber office closed Nov 24-25

25 No Greeters

(All locations in Newberg unless otherwise noted) Chehalem Valley Chamber of Commerce office, 2119 Portland Rd., Newberg.

Member News & Events

Chehalem Counseling Center has a new home



The Chehalem Counseling Center has moved from its long standing downtown location on First and Howard Streets, to the larger Medical Center located at 504 Villa Road, Suite 3 in Newberg. The Center

is committed to excellence and has worked hard to make this transition as smooth as possible for the families we

serve. With the new space, the clinic now offers a more spacious and comfortable reception area with dedicated parking in the front and back of the building. The Center is a place where youth and families can come for treatment for the whole family whether its counseling and therapy, medication management, psychological testing, visitation services, parent education, or having access to vital resources. The CCC hosted an open house in October to allow visitors to see the new space and learn what professional counseling has to offer. If you missed it, drop in for your own personal tour or contact the CCC at 503-538-4874 or reception@cyfs.net.

BE OUR GUEST!

Join us for networking at the Chehalem Counseling Center for a continental breakfast and see our new space at 504 Villa Rd., Suite 3 in Newberg! The Chehalem Counseling Center, a program of Chehalem Youth & Family Services, invites you to be our guest on Tuesday, January 10, from 8 - 8:45 a.m. We'll treat you to a continental breakfast and let you see first hand what the Counseling Center is doing today! You'll see right away how passionate we are about serving youth and families in our community. Please contact Laura Looney to RSVP at 971-264-0612 or llooney@cyfs.net. This is not a fundraiser.

Congratulations to our Ambassador of the Quarter:



Teri Council

Teri Council

The Ambassadors Program for the Chehalem Valley Chamber of Commerce is a membership outreach and retention program designed to involve and inform new members of the Chamber. Chamber Ambassadors are selected based on their active involvement in the Chamber committees and events and demonstrated professionalism.

If you are a chamber member and would like to get more out of your membership talk to one of the Ambassadors or chamber staff.

Chehalem Valley Dance Academy presents ... The Nutcracker!



Saturday, Dec. 10 at 1 p.m. & 6:30 p.m. Sunday, Dec. 11 at 1 p.m. Newberg High School Auditorium

\$10/adult \$7/students & seniors (in advance) \$12/adult \$9/students & seniors (at the door) Tickets are available for purchase at All Star Dancewear until the Thursday December 8.

Local businesses and individuals make donations to support the production of The Nutcracker. This allows us to donate every ticket dollar to local charities Love, INC., Faith In Action, and F.I.S.H. Last year they raised over \$10,000 that was donated to local charities. Event sponsorships start at \$25. Contact office@heartscvda.com or 503-537-3902.

Oregon State College of Business – Austin Family Business Programs:

November 10: 7:30 – 9 am, Portland, \$40

Beyond the Start-Up: Taking Your Family Business to the Next Level

November 15: 7:30 – 9 am, Salem, \$40

Tax Issues for Family Business

Register: Call 800-859-7609 or online at business.oregonstate.edu/familybusinessonline



Welcome New Members

Equestrian Wine Tours

Farmers Insurance -Brian Crabtree Agency

Spotlight on Business



Nap's Thriftway Supermarket

112 E. First St. Newberg, OR 97132 503.538.8286 www.NapsSuperMarket.com

by Allyn Edwards

Have you ever been awakened in the night with that troubling ache or upset stomach only to find the medicine in the cabinet is 4 years expired? What is one left to do when your family member is suffering and you don't have the essentials to comfort them? Hey guess what, Saturday, Sunday, Holidays too, they open their doors, Nap's Thriftway supermarket is always open 24/7 and conveniently yours. The only exception is Christmas Day; after all, they too have families.

When Jim Collins wrote his book "Good to Great", he sighted one store that targeted locations for ease of accessibility to enhance the customer experience. Well, this theory has proven a success with this store being ideally located on the west end of town having access from three convenient points, a breeze to enter and exit without having to travel around the block.

This year the store is celebrating 80 years of dedicated service to the Newberg community. This supermarket knows what customer service is all about and they proudly offer their services to insure a great customer experience and lasting satisfaction. You won't dread the long lines or price check frustration, only miles of smiles as their dedicated workforce strive to assist and serve you.

They continue to offer senior citizen discounts on all items in the store on their Super Tuesdays, whether sale or specialty items, everything is discounted an additional 5% on Tuesday for senior citizens. If you have a favorite item that was discontinued at another supplier, store manager Mitch Haight is willing to consider stocking it for you.

Aside from their great inventory of the food market and fresh produce, they offer the largest collection of "Local Craft Beers" in Yamhill County. They continue to offer fresh Deli items and have a great Parlor area with saloon type tables and stools for meeting and lunch on the run or just sitting for fun. This store still make their own donuts, has a great kitchen for lunch and dinner needs and offers a wide array of lunch options with their full service deli. Next time you need to meet and greet over coffee, consider this as an option as they have their hot breakfast items, lunch and dinners for those on the go.

Thank you Thriftway for your dedicated service to make our community great, for your sponsorships to community sports, parades and fund raisers. We wish you well in the decades to come as you continue serving us faithfully. Congratulations on a job well done.

Next time you're awakened in the middle of the night, whether you're pregnant and desirous of that extra special something that's missing, or suffering from natures unexpected, take comfort in knowing Nap's Thriftway is leaving the light on just for you!

Get involved – join a Chamber committee.

DECEMBER MEETINGS & EVENTS

2 Greeters

8 - 9 a.m. Pulp & Circumstance 117 S. College St.

2 Art Walk & Tree Lighting

5 - 9 p.m. Downtown Newberg

5 Leadership Newberg (Steering Comm)

Noon - 1 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

9 Greeters

8 - 9 a.m. Rain Dance Marketplace 26355 N.E. Bell Rd.

13 Board of Director's Meeting

4 - 5 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

13 Wine on Tuesday

5 - 7 p.m. Duck Pond Cellars. 23145 Hwy 99W, Dundee

16 Greeters

8 - 9 a.m. Art Elements Gallery 604 E. First St.

20 Leadership Newberg

8 a.m. - 5 p.m. Health & Human Services Day

22 Ambassadors

12:30 - 1:30 p.m. Chehalem Valley Chamber office 2119 Portland Rd.

23 No Greeters

25 Merry Christmas

Chamber office closed Dec. 24-25

30 No Greeters

31 New Year's Eve

January 2017

2 The Chamber office will be closed for the New Year's Day Holiday

(All locations in Newberg unless otherwise noted) Chehalem Valley Chamber of Commerce office, 2119 Portland Rd., Newberg. We Make Business Stronger

Weekly Member News Email, 1,000 Bi-Monthly Member Newsletter, 5,000 Member Directory, 9,000 Weekly Releases To Media

COMMUNICATE

Chehalem Valley Chamber of Commerce

2119 Portland Rd. Newberg, Oregon 97132 503-538-2014 Fax: 503-538-2463

Web: www.chehalemvalley.org

Sheryl Kelsh, President/CEO sheryl@chehalemvalley.org Patty Musick,

Operations Manager

patty@chehalemvalley.org Kerry McDaniel Boenisch,

Oregon Wine Education Center Director

dirtvinewine@gmail.com

Karla Erovick

Director of Marketing & Events karla@chehalemvalley.org

Executive Committee

Board Chair: Betty Vergets, Newberg Ace Hardware 503-538-5460

Immediate Past Chair: Carr Biggerstaff, Biggerstaff VBA 503-537-9034

Secretary: Teri Council

503-537-2892

Treasurer: Ron Wolfe, Premier Community Bank

Board Of Directors

Sharon Freeman, Wine Country Catering 503-317-2494

John Kerkanich, Newberg Ford

503-538-2171

Denny Lawrence, Bon Appétit Mgmt. Co.

Linda Sandberg, Tilikum Retreat Center 503-538-4646

Jennifer Sitter, Pulp & Circumstance

Jamie Morgan-Stasny, Metropolitan Land Group

503-597-7100 Francisco Stoller, The Kelly Group 503-554-0417

Joel Stude, A-dec

503-537-2892

Emily Weichold, The Four Graces Winery 503-554-8000

Lorie Wolff, One Horse Studio studio@onehorsestudio.net

Ex-Officio Representatives

Don Clements, Chehalem Park and Recreation 503-537-4165

Ted Crawford, Dundee City Councilor 503-551-9442

Robby Larson, George Fox University 503-554-2130

Dr. Kym LeBlanc-Esparza, Newberg School District 503-554-5042

Lynn Montoya Quinn, Portland Community College 971-722-8601

Ioe Hannan

City of Newberg

503-537-1240

New Member Profile



Natalie's Estate Winery

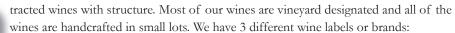
16825 NE Chehalem Drive, Newberg OR 97132 503-807-5008 www.nataliesestatewinery.com Open by appointment



Natalie's Estate Winery has been in business in this area for 17 years. Our philosophy is to make wines that assure the expression of each vineyard. Our wines are handcrafted by Boyd Teegarden, the owner and winemaker of Natalie's Estate Winery. Boyd utilizes old world winemaking techniques representing the wine at its essence through the reflection of a place and character of a certain piece of ground. This is a key element of keeping the terroir quality in our fine wines.

Natalie's Estate Winery offers 15 varietals of wine - mostly big, bold red wines such as Cabernet Sauvignon, Zinfandel, Merlot, Cabernet Franc, Sangiovese and of course, Pinot Noir and Pinot Gris as well as several other varietals. Each lot is small and our total produc-

Natalie's Estate Winery was founded with one goal in mind in an effort to standout in the industry. This goal is to make big, rich ex-



- Natalie's Estate Winery typically considered our reserve label and sold mostly in
- Rock Horse Ranch often sold in wine shops and country clubs and restaurants
- Big Sky Collections sold primarily in the Montana market

We hold long term contracts with quality vineyards from the Columbia, Yakima and Willamette Valleys.

Our goal is to remain a small winery that produces robust wines with structure and rich intensity. We produce these results by allowing the vineyard characteristics to develop the complexity and concentration in the wines rather than modifying flavors through winemaking intervention. We have chosen to distribute in Oregon and Montana as well as recently in Hong Kong and the mainland of China.

Often customers find our tasting room to be warm, comfortable and welcoming. The variety of selections(big reds) are a nice change in the Willamette Valley. Since we are open by appointment, it allows us to spend a little longer with our visitors taking them through a sampling of our wine.

Natalie's Estate Winery is named after our only daughter. The symbol of the hummingbird was chosen to represent our winemaking philosophy – being a small producer where the delicacy and intensity of the wines become our strength. Like the hummingbird it is our goal to harvest the finest fruit nectar.



Cassandra Teegarden, President/Owner Boyd Teegarden, Winemaker/Owner